



**NEXT**

A composite image showing a city skyline with various skyscrapers. The foreground is a green field with a network of white glowing lines and nodes, resembling a power grid or energy storage system. The right side of the image is dimmed and serves as a background for the main title.

# Mitsubishi Power Energy Storage Solutions

**CHANGE IN POWER.**

**DELIVERED**

Mitsubishi Power is wholly owned by **Mitsubishi Heavy Industries (MHI)**  
– a global leader in engineering & manufacturing spanning energy,  
infrastructure, transportation, aerospace and defense.

**300+**

DOMESTIC &  
OVERSEAS  
COMPANIES

**31,783**

PATENTS  
GLOBALLY

**82,728**

EMPLOYEES  
WORLDWIDE

**\$35B+**

ANNUAL  
REVENUE

**130+**

YEARS DOMAIN  
EXPERIENCE

# Solutions for Change in Power



**➤ Hydrogen Ready Gas Turbines**



**➤ PV Solar**



**➤ Offshore Wind**



**➤ Battery Energy Storage Systems**



**➤ Hydrogen Energy Storage**



**➤ Carbon Capture, Utilization & Storage**

# MITSUBISHI POWER

## ACROSS THE AMERICAS

**2,000**  
EMPLOYEES

**25+**  
OFFICES & FACTORIES



## Our Mission in the Americas



We will provide power generation and **storage solutions** to our customers, empowering them to affordably and reliably combat **climate change** and advance human prosperity.



**NEXT**



**ORIDEN**  
A Group Company of MITSUBISHI POWER

**NEXT:** Energy Storage Solutions

**Oriden:** Solar + ESS Project Development

# Emergence of the Energy Storage Markets



## Utility Scale (Front-of-Meter)

Energy storage allows utilities to offset costs to upgrade transmission & distribution systems, provide peak power, and integrate with base load generation.



## Distributed (Behind-the-Meter)

Energy storage provides C&I facilities with back up power, demand charge management, and peak shaving capability.



## Renewable Integration

Energy storage allows renewable energy projects to smooth out the intermittency of generation and store clipped power.



## Hybrid Generation

Energy storage allows the integration of multiple generation sources to provide firming and backup energy.



## Grid Services

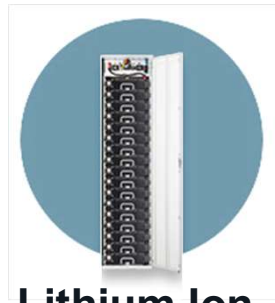
Energy storage provides grid operators the ability to improve frequency regulation, voltage support, and reserves.



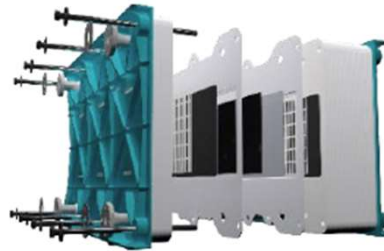
## Trading

Energy storage allows traders to manage energy arbitrage.

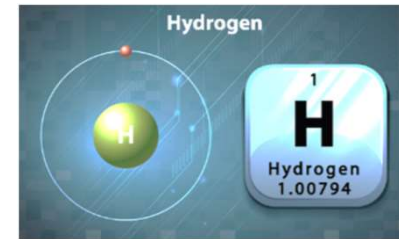
**As the world prepares for a new era of energy, energy storage holds the key to achieving net-zero carbon.**



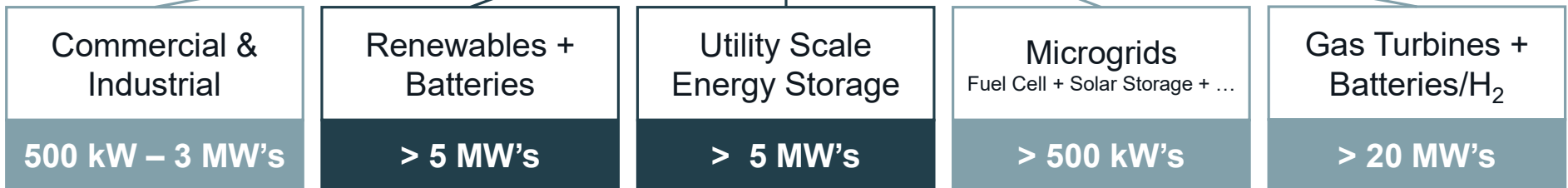
**Lithium Ion**  
(<6 hours)



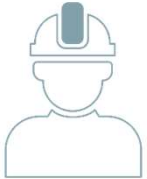
**Flow, etc.**  
(6-24 hours)



**Renewable Hydrogen**  
(>24 hours)



# Mitsubishi Power Energy Storage Offerings



**Engineering**



**Equipment  
Supply**



**SCADA/EMS  
Integration**



**Permitting  
Support**



**Construction /  
Commissioning**

## Solutions for the Life Cycle

**Long Term  
Service Programs**



**Financing**



**Extended  
Warranties**

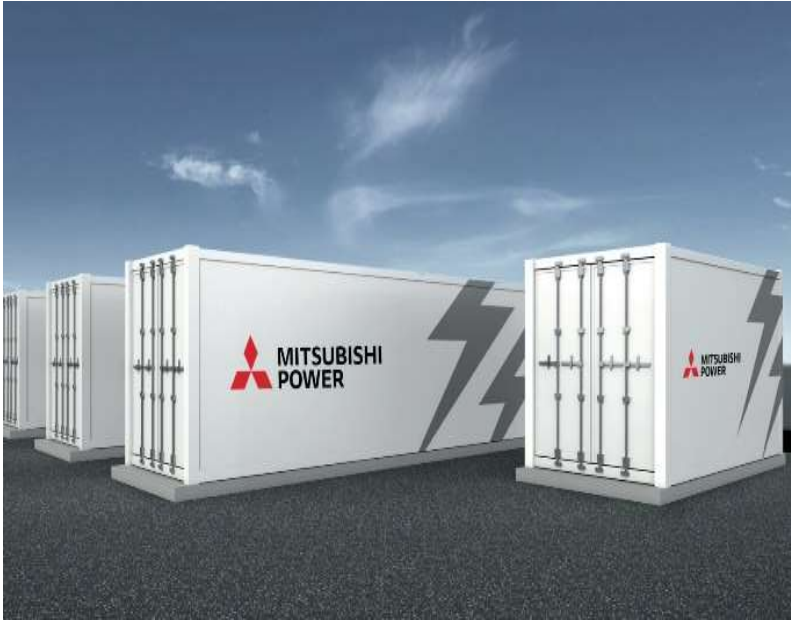


**End of Life  
Recycling**





# Mitsubishi Power Battery Energy Storage Experience



**~ 487MW / 1293 MWh delivered / under contract**

- › March 10, 2020 - Mitsubishi Power awarded contract for 2 hydrogen gas turbines
- › The **1<sup>st</sup> Advanced Class Gas Turbine project** specifically **designed for Green Hydrogen fuel**
- › **840MW of reliable energy** to Los Angeles and municipalities in other parts of California and Utah
- › **In 2025, 30% Green Hydrogen & 70% natural gas** fuel mix when plant operations begin
- › **By 2045, 100% Green Hydrogen** capable to support California carbon-free goals

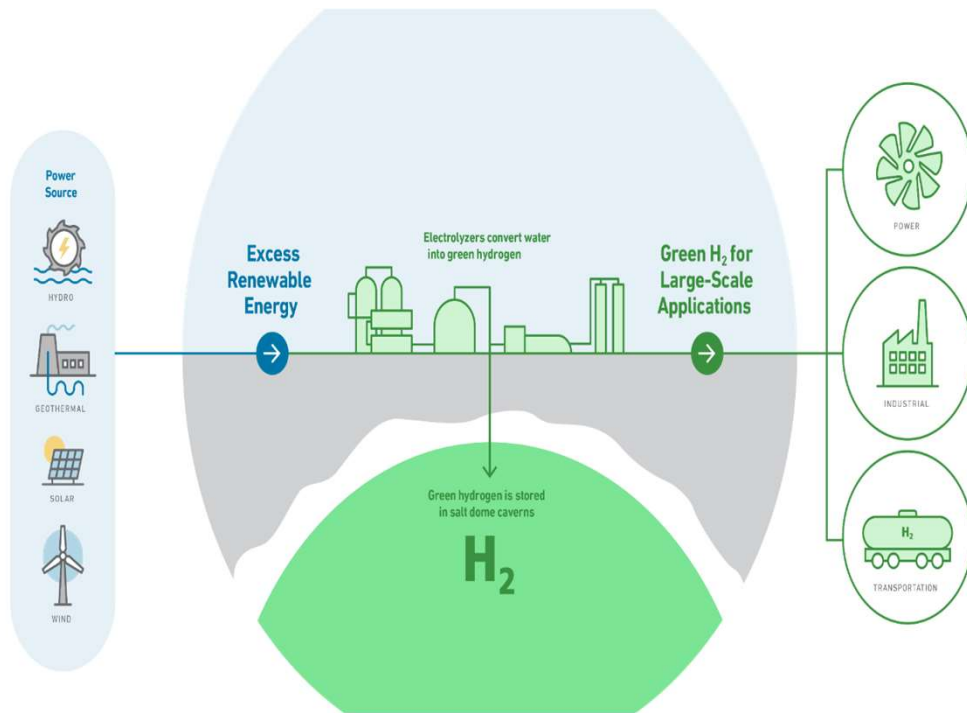
## Intermountain Power Project: Meeting California's 100% Carbon-Free Goals



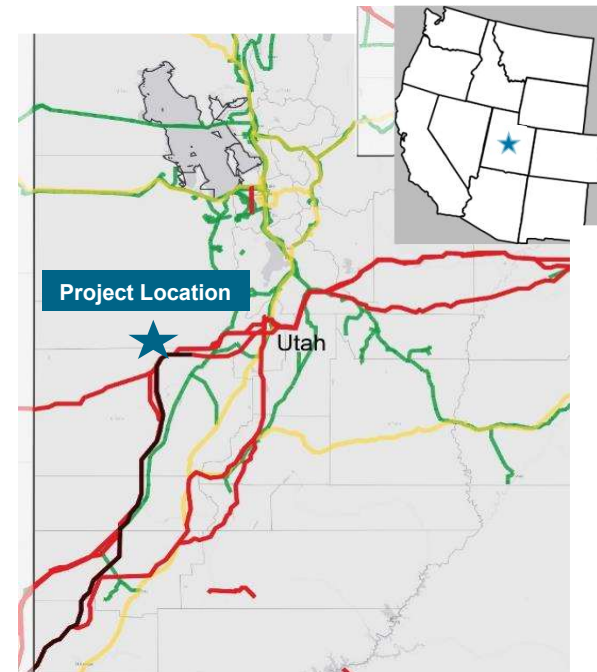
# Advanced Clean Energy Storage Project



## ➤ Hydrogen Storage Using Salt Caverns & Gas Turbines

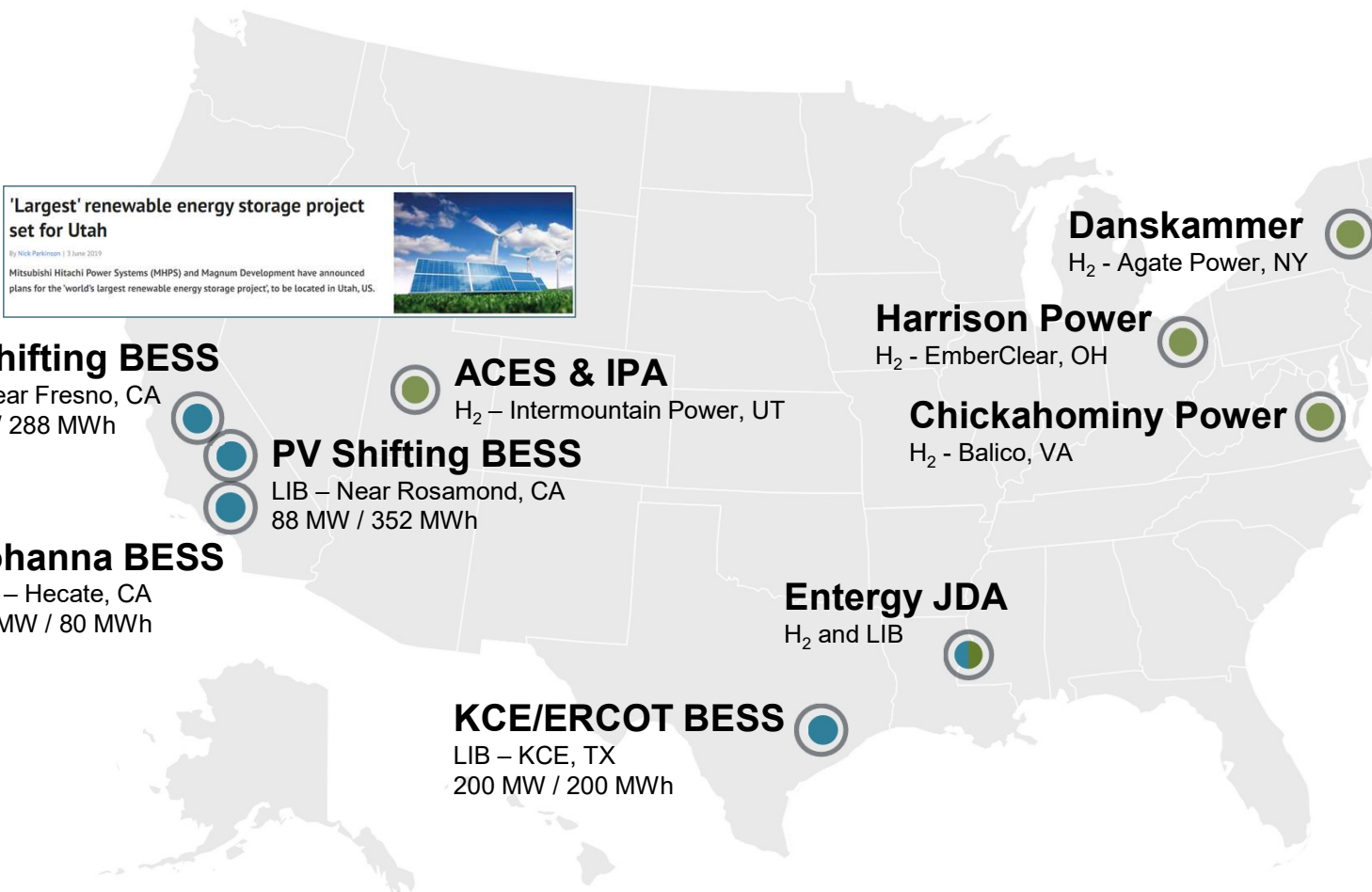


## ➤ Green H<sub>2</sub> Regional Infrastructure to Decarbonize “Hard to Electrify” Sectors



- U.S. Counties
  DC Line
  U.S. Major Highways
- U.S. States
  High Voltage Transmission Lines
  U.S. Railroads

# Mitsubishi Power Momentum for Energy Storage Projects Continues



**'Largest' renewable energy storage project set for Utah**  
 By Nick Parkinson | 3 June 2020  
 Mitsubishi Hitachi Power Systems (MHPS) and Magnum Development have announced plans for the 'world's largest renewable energy storage project', to be located in Utah, US.



**PV Shifting BESS**  
 LIB – Near Fresno, CA  
 72 MW / 288 MWh

**ACES & IPA**  
 H<sub>2</sub> – Intermountain Power, UT

**PV Shifting BESS**  
 LIB – Near Rosamond, CA  
 88 MW / 352 MWh

**Johanna BESS**  
 LIB – Hecate, CA  
 20 MW / 80 MWh

**Harrison Power**  
 H<sub>2</sub> – EmberClear, OH

**Chickahominy Power**  
 H<sub>2</sub> – Balico, VA

**Entergy JDA**  
 H<sub>2</sub> and LIB

**KCE/ERCOT BESS**  
 LIB – KCE, TX  
 200 MW / 200 MWh

**Danskammer**  
 H<sub>2</sub> – Agate Power, NY

**Mitsubishi Power Snags Hydrogen Integration Contracts for 2 GW of New Gas Power**

Three major gas-fired power projects—a total of 2.1 GW—in Eastern competitive markets that are slated to come online between 2023 and 2025 have chosen hydrogen pathways to ensure their long-term viability as states increasingly emphasize energy system decarbonization.

The plants, which represent a total investment of \$3 billion, will adopt integrated green hydrogen solution packages developed by Mitsubishi Power, a Japanese power equipment giant known until Sept. 1 as Mitsubishi Hitachi Power Systems (MHPS). The gas-fired projects include: Balico's 1,600-MW Chickahominy Power Project in Virginia, EmberClear's 1,084-MW Harrison Power Project in Cadiz, Ohio, and Danskammer Energy's 600-MW plant in Newburgh, New York.

**Mitsubishi Power Launches Hystore, Hydaptive Packages**

The contracts mark a substantial boost for Mitsubishi Power's foundational "Change in Power" campaign, which takes into account a recently rejiggered business strategy to respond to rapid changes across the power landscape, help its customers combat climate change, and generally "advance human prosperity." But they are just one part of Mitsubishi Power's larger global strategy to leverage hydrogen's potential and cement the company's place in a hydrogen economy, with impacts that could extend far beyond power generation, to the transportation and manufacturing industries, for example.

**Entergy Moves Heavily on Hydrogen for Gas Turbines, Nuclear**

Entergy Corp., an integrated energy company with a 30-GW power generating fleet, took a bold step toward decarbonization on Sept. 23, announcing it would join forces with Mitsubishi Power to integrate green hydrogen into utility businesses in Arkansas, Louisiana, Mississippi, and Texas.

Entergy will focus on developing hydrogen-capable combined cycle gas turbine (CCGT) facilities and related infrastructure to enable hydrogen production, storage, and transportation. Entergy and Mitsubishi Power also said they would create "nuclear-supplied electrolysis facilities with energy storage," as well as develop utility-scale battery storage systems.

Some of these solutions will integrate Mitsubishi Power's freshly announced standardized hydrogen packages: Hydaptive and Hystore. The Hystore package is inspired by Mitsubishi Power's ongoing projects to outfit the \$400-MW Intermountain Power Project (IPP) in Millard County, Utah, with hydrogen-capable turbines, as well as the company's massive Advanced Clean Energy Storage (ACES) project, a project that promises to store up to 1 GW of renewable energy as hydrogen gas (and is strategically located near the new IPP facility). The Hydaptive package is focused on site integration, spanning the electrolyzers to the gas turbines.

