

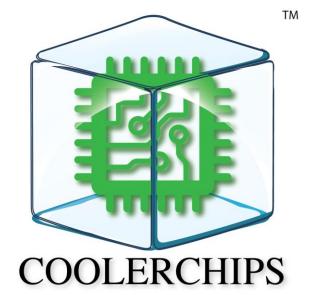
Cooling Operations Optimized for Leaps in Energy, Reliability and Carbon Hypereffciency for Information Processing Systems

ARPA-E COOLERCHIPS

Project Management Overview, Expectations, and

Lessons Learned

COOLERCHIPS Kick-Off Meeting Thursday, October 19, 2023



Topics for Discussion

- Active Program Management
- ePIC Project Management System
- Quarterly Reporting
- Lessons Learned

ARPA-E Active Program Management

Most of the COOLERCHIPS awards are Cooperative Agreements

- ► ARPA-E carefully tracks technical and T2M progress against the project milestones and offers feedback/recommendations for the project
- Pivots and redirections may be necessary during the project to ensure technical & commercial success
- ARPA-E may end projects that are not going to meet the goals of the award so that the remaining funds can be re-deployed

Reporting requirements are found in Attachment 4 of your award agreement

ATTACHMENT 4: ARPA-E REPORTING CHECKLIST AND INSTRUCTIONS

1. Identification Number: DE-AR0000XXX	2. Program/Project Title: The Best Energy Technology Ever!			
3. Recipient:				
Awesome Energy, Inc.				
4. Reporting Requirements (see attached "ARPA-E Reporting Instructions"):	Frequency	No. of Copies	Addressees	
I. PROJECT MANAGEMENT REPORTING (DURING AWARD)				
A. Research Performance Progress Reports	QR	1	https://arpa-e-epic.energy.gov	
■ B. Financial Reports	QR	1	https://arpa-e-epic.energy.gov	
C. Scientific/Technical Conference Papers/Proceedings	Y	1	http://www.osti.gov/elink-2413	
☑ D. Intellectual Property Reporting	Y	1	See block 5 for instructions	
■ E. Intellectual Property & Data Management Plan	х	1	https://arpa-e-epic.energy.gov	
☐ F. Subject Invention Utilization Reporting	A	1	https://arpa-e-epic.energy.gov	
☐G. Lobbying Activities Reporting	Y	1	https://arpa-e-epic.energy.gov	
	Y	1	https://arpa-e-epic.energy.gov	
■ I. Annual Indirect Cost Proposals	FY	1	See block 5 for instructions	
✓ J. Annual Audit of For-Profit Recipients	RFY	1	See block 5 for instructions	
K. Annual Property Inventories	A	1	https://arpa-e-epic.energy.gov	
■ L. Subaward/Subcontract Reports	Y	1	See block 5 for instructions	
M. Human Subjects Research Reporting	A	1	See block 5 for instructions	
N. Animal Subjects Research Reporting	A	1	See block 5 for instructions	
II. CLOSEOUT REPORTING (UPON CLOSEOUT OF AWARD)				
■ A. Final Scientific/Technical Report	F	1	http://www.osti.gov/elink-2413	
■ B. Final Invention and Patent Report	F	1	See block 5 for instructions	
C. Final Property Report	F	1	https://arpa-e-epic.energy.gov	
D. Software Deliverable Submission	F	1	http://www.osti.gov/estsc/241-4pre.js	
III. POST-AWARD REPORTING (FOLLOWING CLOSEOUT OF AWARD)				
■ A. Subject Invention Utilization Reporting (see Section I.F above)	A	1	https://arpa-e-epic.energy.gov	

- A Annually; within 90 calendar days after the end of the annual reporting period.
- F Final; within 90 calendar days after closeout of the award.
- FY Annually; within 180 calendar days after the close of the fiscal year.
- QR Quarterly; within 30 calendar days after end of the quarterly reporting period.
- RFY Recipient's Fiscal Year; within the earlier of 30 days after receipt of the auditor's report or 9 months after end of the audit period.
- X Within six (6) weeks of the effective date of ARPA-E Award.
- Y Within five (5) calendar days after the event or as specified.



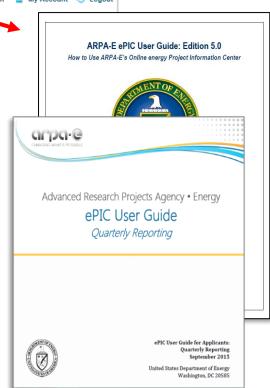
ARPA-E ePIC Project Management System

https://arpa-e-epic.energy.gov/

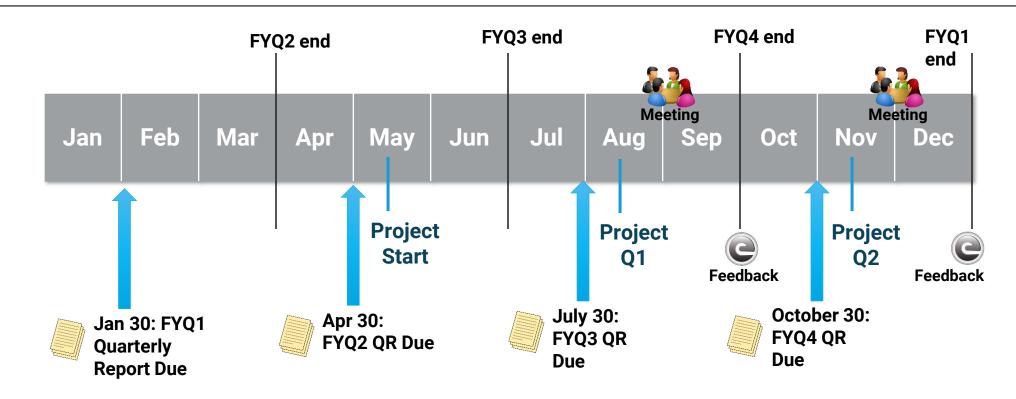


<u>energy Program Information Center (ePIC)</u> is ARPA-E's project management tool available to both performers and ARPA-E staff

- **ePIC** is used to:
 - Submit quarterly technical reports
 - Submit quarterly financial report (SF-425)
 - Submit most annual reports + closeout reports
 - Review ARPA-E technical/T2M status feedback
 - View ARPA-E tracking of expenditures, invoice status



Project/FY Schedule and Reporting Offset



- ► Timing of quarterly report (QR) submission follows the Fiscal Year (FY) calendar
- Report progress against milestones due according to Project Quarters

Expectations for Quarterly Written Reports

- Technical report submission in ePIC consists of:
 - 1. Summary milestone status (including % complete)
 - 2. Technical narrative
- Technical Narrative Structure
 - Executive Summary
 - Summary table of milestones due/past-due (generated by ePIC in #2)
 - Major risks to future milestones and mitigation approaches
 - Supporting data & additional information (supporting text and data to substantiate any claims against milestones)
 - Budget summary
- Highly-sensitive confidential information can be saved for in-person or Teams meetings

Expectations for all Technical/T2M reports

- Orient reporting around the milestones in your Attachment 3
 - To us, this is the foundation of your project
- Emphasize charts and data on current or upcoming milestone completion over secondary efforts underway in your labs
 - Please be succinct, use charts/figures, provide key data
- Remember to mark protected data as such in your reports

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Expectations for Quarterly Review Meetings

- Generally scheduled following Project Quarters
- May be in-person (at your facilities or at ARPA-E) or virtual/Microsoft Teams
 - Typically 1-2 hours for a virtual review and 2-4 hours for an in-person review
 - Typical in-person visit will include the PD, Tech-SETA and T2M advisor
 - Lab/facility tours/project demo during on-site visits are strongly encouraged
- Please allow plenty of time for questions and discussion when preparing the slides, particularly around tasks/milestones with issues
- Please provide briefing slides at least 24 h in advance to the PD, tech SETA, and T2M advisor (w/o commercially-sensitive info)
- Highly-sensitive technical and commercial confidential information should be shown only in the final version of the slide deck and NOT sent to ARPA-E

ARPA-E Feedback is Provided Quarterly

- Provides you with our view of the status of the milestones
 - Output from quarterly report & quarterly review meeting
- Provides follow-up items and constructive feedback to aid in meeting short/long term goals
- Accessible in ePIC as "Feedback to Performer" on Technical tab (also sent to PI via email as a PDF document)



ARPA-E MEMORANDUM FOR THE RECORD

TO: John Smith, (john.smith@awesomeenergy.com)

FROM: Dr. Jennifer Gerbi, Program Director

DATE: April 5, 2018

SUBJECT: FY2018 Q1 Memo to Awesome Energy, Inc (through end of Project Q2)

OVERALL TECHNICAL STATUS: GREEN (Green/Yellow/Red Scale)

OVERALL COST STATUS: YELLOW

Dear John:

Thank you for participating in our quarterly review meeting on March 1, 2018. This memo is intended to provide you with my feedback on your team's Q1 progress as reported in your quarterly report for the period 10/1/2017 to 12/31/2017 (submitted on 1/30/2018), as well as the additional material you presented during our call. Thank you for efficiently reviewing what appeared to be a productive quarter. Your team seems to be making good progress on your awesome energy converter that will solve all our energy problems...(continues)

Below, you will find my assessment of your progress towards meeting your Q2 milestones and follow-up items for the team to bring to a close before our next review.

M1.1.1: ARPA-E acceptance of a refined production cost-performance model based on improved understanding to date.

ARPA-E acceptance of a refined production cost-performance model based on improved understanding of manufacturing process and cost-performance tradeoffs. Cost down plan intended to show pathway to get to an installed cost of < \$1.0/W at the multi-GW scale.

Due Date: 2/20/2018

Feedback to Performer:

Milestone complete: The team provided an update on their cost-performance model demonstrating that we can generate zero-cost energy! The planet is saved...(continues)

Based upon this progress, I consider this milestone status:

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Project Color Status Interpretations



Rating	Individual Milestone	Overall Project	
Green	Milestone complete, all requirements satisfied	Project on-track	
Yellow	Milestone is incomplete, but still likely to be met at some time: performance may not quite meet the required target, it may be slightly behind-schedule, or there are outstanding questions about whether the milestone has been achieved.	Behind schedule , problems may have been encountered, but project appears to be recoverable	
Red	Milestone not achieved, actual performance significantly worse than required performance, incomplete and significantly behind schedule	Overall project is unlikely to meet final targets or is significantly behind schedule, recovery is difficult or unlikely	

Qualitative assessment based on performance data

Each project is assessed each quarter in four dimensions:



OVERALL

Cost

Schedule

Technical

Tech-to-Market



Best Practices

ARPA-E Project Status **GREEN**

- Meeting key project milestones on time
- Have a clear project management structure and dedicated personnel
- Maintain regular communication with ARPA-E Program Director and SETAs
- Identify and engage additional help when needed internally and externally
- Are flexible enough to quickly redeploy personnel and adjust technical approaches when necessary
- Submitting succinct quarterly reports on time and with appropriate detail about milestone and project status

RED Flags for ARPA-E

- Consistently missing milestones
- Lack of a sense of urgency
- Disregard for the milestones or reinterpretation of milestones without discussing with ARPA-E
- Omission of key data/results, avoiding detailed technical conversations on milestone challenges
- Challenges in hiring personnel or getting key pieces of equipment running
- Significantly behind on invoicing
- Project funds spent out of proportion with work accomplished





Final Reminders/Suggestions

- Remember to report subject inventions, patents submitted/granted, and publications in ePIC and iEdison
- Please, send quarterly review slides at least 1 day in advance
- ► Be transparent talk to us! we know R&D is challenging and we are here to help





https://arpa-e.energy.gov

