

DAY 1 | BREAKOUT SESSION 2

INTRODUCTION

John Tuttle

Senior Commercialization Advisor at ARPA-E

Validate the Investor and Innovator Mechanism

Synthesize a Common Viable Framework

3:15 PM

Breakout Session 2: Joint Investor & Innovator Groups

Q1. WHAT IS THE COMMON FRAMEWORK BETWEEN INNOVATORS & INVESTORS?

DISCOVERY:

- Each Group Presents The Innovators Technology Profile
- Each Group Presents The Investor Metrics Profile
- Identify The Common Ground
- Identify The Gap

Q2. MECHANISMS THAT WILL MITIGATE THE GAP RISK?

Risk Insurance Tax Incentives Fund Structure Other

Session Deliverables:

1. ONE SLIDE SYNTHESIZED FRAMEWORK BETWEEN INNOVATORS & INVESTORS
2. A SINGLE IDEA THAT HAS STRONG SUPPORT

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Linking Investor & Innovator Perspectives

3:45 PM

MODERATORS

Isik Kizilyalli – Endurance

Joe King – Dignity

Nate Gorence – Fischer

Wendolyn Holland – Hoyt

Jeff Weiss – Kountze

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