



The Scrap Industry

Our role in society

A Little About Us...



Your #1 source for scrap-processing, scrap-recycling,
and confidential shredding.

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A Little About Us...

Introducing
Scra
Understand
Economic
Thursday
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A Little About Us...

- We are, and have always been, an important part of the economic and environmental **solution**, not the problem.
- We've been recycling long before the word *recycling* was around.
-



People Might Think
What We Do



Actually What We Do

A vital part of the recycling process

After Obsolescence



Before Re-Melt



Actually What We Do

A vital part of the recycling process



Actually What We Do

We purchase most of this material



Actually What We Do

- Why do we pay for scrap material?
- How do these commodities get their values?

Remember:

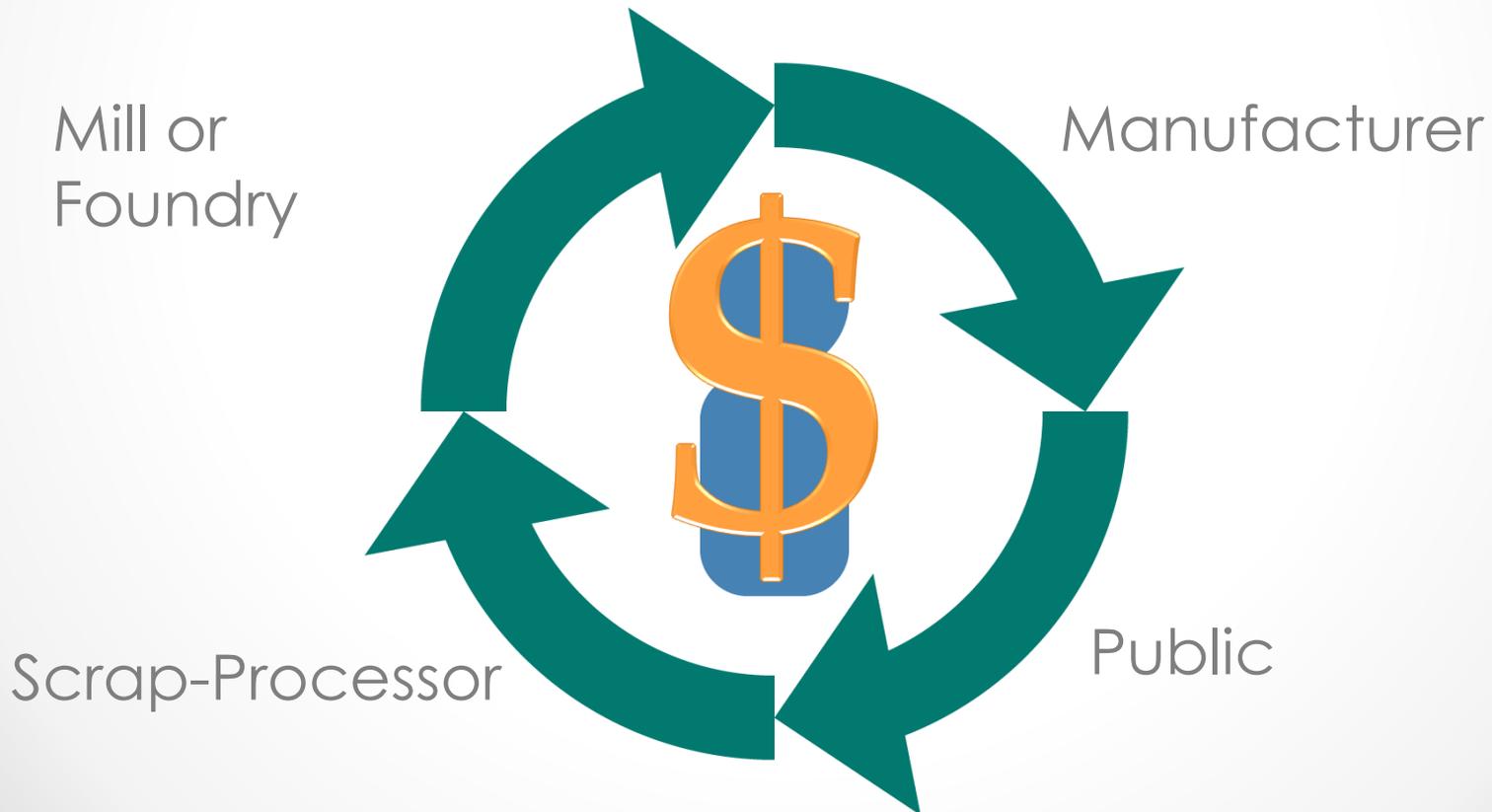
Material is recyclable because it has value; a future purpose.

So, what does that mean?



Actually What We Do

- Why do we pay for scrap material?
- How do these commodities get their values?



Actually What We Do

- Why do we pay for scrap material?
- How do these commodities get their values?
- Google and Apple
 - NASDAQ
- Aluminum
 - London Metal Exchange (LME)
- Copper
 - Commodities Exchange (COMEX)

Actually What We Do

- Why do we pay for scrap material?
- How do these commodities get their values?

Market Price



Mill Price



Scrap Price



What We Do For the Economy

- The scrap industry processes around **135 million metric tons** of scrap material annually.
- That material is ultimately used to make **new products**, like cars, buildings, chairs, books, newspaper, computers, etc.
- Our industry directly **employs around 138,000 people** (463,000 people total), produces around **\$90 billion** in annual sales, and around **\$10.3 billion** in annual federal, state, and local tax revenue.
- It exists because of the **cost saved** from using scrap to make new products, rather than mining virgin material out of the ground.
- If the scrap industry didn't exist, our products would be far more expensive!



What We Do For the Environment

- Energy saved by using scrap material instead of virgin material:
 - Steel: (56%)
 - Copper: (90%)
 - Aluminum: (92%)
 - Paper: (68%)
 - Plastic: (87%)
- If the scrap industry didn't exist, society would solely mine virgin material out of the ground, which would further deplete the Earth's natural resources.



Thank You For Listening!

Q & A

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